



## Mustafa Kamal

Chief Executive Officer

### Education

- FCMA (Institute of Cost & Management Accountants of Pakistan)
- Marketing (Institute of Marketing Management of Pakistan)

### Expertise

- IBM Enterprise Content Management
- RDMBS (Certified on MS-SQL 2000)
- IT Strategic Planning
- Project Management (GSK/Roche/Bayer/AMEX/SCB/HBL/MCB)
- Cognos (Data warehousing tool)
- Authored i-Series (AS/400) Security Policy & Procedure Manual for HBL & Union Bank.

### Training & Courses

- Disaster Recovery Planning from BMS – Greece (1988)
- EDP Audits and controls from BMS – Hong Kong (1989)
- IBM AS/400 from IBM – UK (1990)
- MRP (Manufacturing Resource Planning) II – Singapore (1991)
- BPCS Manufacturing modules from SSA – USA (1992).
- GE Telecommunications Users conference - USA (1993)
- Telecommunications - IBM – USA (1996).
- Novel 4.1 Administration and LAN – USA (1996)
- Lotus Europe Conference – France (1997)
- Tom Peters seminar on leadership – UAE (1997)
- Y2K Project Management - France (1998)

Mustafa Kamal, fondly known as MK, has been a major player on the IT scene in Pakistan for almost the last three decades. His name is synonymous with quality, commitment and expertise.

His professional origin can be traced to his humble beginnings with a local industrial giant. After several short stints, he finally settled down with a US-based pharmaceutical firm, Bristol-Myers Squibb. MK spent the next 17 years serving BMS in various capacities. He opted for early retirement in 2002 as Director (IM & Distribution Planning). Parting ways was not easy, but it was largely to fulfill his life-long entrepreneurial dream. Hence, the foundation of Paperless Technology was laid in 2002.

Utilizing his rich IT experience, MK decided to cater to a niche market and restricted himself to providing ECM CRM & BI business solutions and front & back-end business applications, to selected multi-national clients in the verticals of Pharmaceutical and Banking. This strategy proved successful.

MK's professional interests revolve around Enterprise Content Management, Data Warehousing & Customer Relationship Management. He continues to expand his vision - at present he is actively working on an IBM Data Warehousing Tool called COGNOS. MK aims to be the regional expert on COGNOS in coming years.

Mustafa was awarded his Bachelor of Commerce degree from the Karachi University. He went on to earn his accounting designation (ACMA) from Institute of Cost & Management Accountants in Karachi, Pakistan. Also, he holds professional qualification from the Institute of Marketing Management.

Mustafa is happily married and resides in a quite neighborhood with his family. His evenings are spent watching National Geographic & other programs featuring intellectual debates.